

LISTING YOUR HOME WITH GARAND REALTY



What To Prepare and Expect

INFORMATIONAL BROCHURE

Before listing your home, here's a few things you can do to prepare:

- ⇒ Organize the interior of your home to give visiting prospects the best feel for the home. This includes giving everything a good wipe-down, arranging furniture, and getting rid of any clutter.
- ⇒ Determine the best day to put your home on the market, and consult with a Garand Realty licensed Realtor on when to list. Study comparables to determine a fair price.

After your home hits the market...

Your agent will help arrange scheduled *Open Houses*, and assist in answering questions, showing your property and dealing with any incoming offers. Your agent will handle receipt of all incoming offers, and present them to you, while being available to discuss the pro's and cons of each one. Once you've decided to ratify a contract, your agent will begin the process of home inspections, termite inspections and all required activities all the way through settlement, where your agent will accompany you to help negotiate any issues, should they arise.

Your home is likely your life's biggest investment, and the process it takes to sell it should be handled as professionally as possible to ensure a smooth transaction. We at **Garand Realty** pride ourselves on our personal touch and expertise to help you sell your home for the most value, in the shortest amount of time, while eliminating most of the stress that comes with home sales by doing what we do best.

If you're ready to put your home on the market, or maybe just considering it, please don't hesitate to give us a call and talk to one of our licensed agents to get you headed in the right direction. *Lets get started...*

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